

**NOT FOR PUBLICATION**

**UNITED STATES DISTRICT COURT  
DISTRICT OF NEW JERSEY**

TRACY DAY,  Plaintiff,  v.  EZRICARE, LLC, <i>et al.</i> ,  Defendants.	Civil Action No. 24-01107 (GC) (RLS)  <b><u>OPINION</u></b>
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**CASTNER, District Judge**

**THIS MATTER** comes before the Court upon Defendants EzriCare, LLC's, EzriRx, LLC's, and Amazon.com, Inc.'s Motions to Dismiss Plaintiff's Complaint. (ECF Nos. 12, 13, 14, 21.) Plaintiff opposed (ECF Nos. 17, 18, 22), and Moving Defendants replied (ECF Nos. 19, 20, 23). The Court has carefully considered the parties' submissions and decides the matter without oral argument pursuant to Federal Rule of Civil Procedure (Rule) 78(b) and Local Civil Rule 78.1(b). For the reasons set forth below, and other good cause shown, Amazon's Motion is **GRANTED**, EzriRx's motion is **DENIED**, and EzriCare's motion is **GRANTED** in part and **DENIED** in part.

## I. BACKGROUND

Plaintiff, a Florida resident, claims that her eyes became infected with *Pseudomonas Aeruginosa* bacteria after using EzriCare artificial tears that she purchased from EzriCare on Amazon.com. (ECF No. 1 ¶¶ 10-22.<sup>1</sup>)

Plaintiff sues EzriCare, the New Jersey-based company that sold her the product (*id.* ¶ 23); EzriRx, another New Jersey-based company, which allegedly participated in the supply chain (*id.* ¶ 24); Global Pharma Healthcare Private Ltd., the India-based corporation that designed, manufactured, and packaged the product (*id.* ¶ 25); and Amazon, the online platform where Plaintiff purchased the product, (*id.* ¶ 26).<sup>2</sup>

In a nine-count Complaint, Plaintiff asserts claims against all Defendants for violations of the New Jersey Products Liability Act (NJPLA), N.J. Stat. Ann. § 2A:58C-1 *et seq.* and strict liability for design or manufacturing defect (Count One); strict liability for failure to warn (Count Two); fraud (Count Three); fraudulent concealment (Count Four); breach of express warranty (Count Five); breach of implied warranty (Count Six); negligent failure to timely recall (Count Seven); and punitive damages (Count Nine). (ECF No. 1 at 11-26, 29-31.) Plaintiff also asserts a claim under the New Jersey Consumer Fraud Act (NJCFA), N.J. Stat. Ann. § 56:8-2 *et seq.*, against EzriCare and EzriRx only (Count Eight).

Amazon, EzriCare, and EzriRx each moved to dismiss. Amazon argues that it is not subject to personal jurisdiction in New Jersey. (ECF No. 21; ECF No. 23.) EzriRx argues that Plaintiff lacks standing against EzriRx and fails to state a claim against EzriRx. (ECF No. 14-1 at 8-11;

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<sup>1</sup> Page numbers for record cites (*i.e.*, “ECF Nos.”) refer to the page numbers stamped by the Court’s e-filing system and not the internal pagination of the parties.

<sup>2</sup> The Court has diversity-based subject-matter jurisdiction under 28 U.S.C. § 1332(a)(1).

ECF No. 20 at 4-7.) EzriCare argues that: (1) Plaintiff’s Complaint is insufficient on its face, (2) Plaintiff’s product liability claims are subsumed by the NJPLA, (3) Plaintiff fails to sufficiently plead a claim for breach of express warranty, and (4) Plaintiff fails to sufficiently plead a claim under the NJPLA. (ECF No. 13-1 at 11-26; ECF No. 19 at 5-15.)<sup>3</sup>

## **II. LEGAL STANDARDS**

### **A. Rule 12(b)(1)—Lack of Subject-Matter Jurisdiction**

Under Rule 12(b)(1), a court must grant a motion to dismiss if it lacks subject matter jurisdiction to hear a claim. *See* Fed. R. Civ. P. 12(b)(1). A motion to dismiss for want of standing is properly brought under Rule 12(b)(1), because “standing is a jurisdictional matter.” *Ballentine v. United States*, 486 F.3d 806, 810 (3d Cir. 2007). On a motion to dismiss for lack of standing, plaintiff “bears the burden of establishing the elements of standing, and each element must be supported in the same way as any other matter on which the plaintiff bears the burden of proof, i.e., with the manner and degree of evidence required at the successive stages of the litigation.” *Id.* (citations and internal quotation marks omitted); *see also Transunion LLC v. Ramirez*, 141 S. Ct. 2190, 2207-08 (2021) (confirming that “plaintiffs must demonstrate standing for each claim that they press and for each form of relief they seek . . . with the manner and degree of evidence required at the successive stages of the litigation”).

In evaluating a Rule 12(b)(1) motion to dismiss, courts must first determine whether the motion “presents a ‘facial’ attack or a ‘factual’ attack on the claim at issue, because that distinction determines how the pleading must be reviewed.” *Const. Party of Pa. v. Aichele*, 757 F.3d 347, 357 (3d Cir. 2014) (quoting *In re Schering Plough Corp. Intron/Temodar Consumer Class Action*, 678 F.3d 235, 243 (3d Cir. 2012)). “A facial 12(b)(1) challenge, which attacks the complaint on

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<sup>3</sup> EzriRx joins in EzriCare’s motion to dismiss. (ECF No. 14-1 at 5 n.1.)

its face without contesting its alleged facts, is like a 12(b)(6) motion in requiring the court to ‘consider the allegations of the complaint as true.’” *Hartig Drug Co. Inc. v. Senju Pharm. Co.*, 836 F.3d 261, 268 (3d Cir. 2016) (citation omitted).

A factual challenge, on the other hand, “attacks allegations underlying the assertion of jurisdiction in the complaint, and it allows the defendant to present competing facts.” *Id.*; see *Davis v. Wells Fargo*, 824 F.3d 333, 346 (3d Cir. 2016) (noting that a motion “supported by a sworn statement of facts . . . must be construed as a factual, rather than a facial attack” (quoting *Int’l Ass’n of Machinists & Aerospace Workers v. Nw. Airlines, Inc.*, 673 F.2d 700, 711 (3d Cir. 1982))). The party invoking the federal court’s jurisdiction has “the burden of proof that jurisdiction does in fact exist.” *Petruska v. Gannon Univ.*, 462 F.3d 294, 302 n.3 (3d Cir. 2006) (quoting *Mortensen v. First Fed. Sav. & Loan Ass’n*, 549 F.2d 884, 891 (3d Cir. 1977)). The “trial court is free to weigh the evidence and satisfy itself as to the existence of its power to hear the case” and “the plaintiff will have the burden of proof that jurisdiction does in fact exist.” *Id.* (quoting *Mortensen*, 549 F.2d at 891). “Therefore, a 12(b)(1) factual challenge strips the plaintiff of the protections and factual deference provided under 12(b)(6) review.” *Hartig Drug Co.*, 836 F.3d at 268.

Regardless of the type of challenge, the plaintiff bears the “burden of proving that the court has subject matter jurisdiction.” *Cottrell v. Heritages Dairy Stores, Inc.*, Civ. No. 09-1743, 2010 WL 3908567, at \*2 (D.N.J. Sep. 30, 2010) (citing *Mortensen*, 549 F.2d at 891).

#### **B. Rule 12(b)(2)—Lack of Personal Jurisdiction**

For purposes of a motion to dismiss pursuant to Rule 12(b)(2), “the plaintiff must sustain its burden of proof in establishing jurisdictional facts through sworn affidavits or other competent evidence . . . , not mere allegations.” *Patterson v. F.B.I.*, 893 F.2d 595, 604 (3d Cir. 1990) (citation

omitted); *see Metcalfe v. Renaissance Marine, Inc.*, 566 F.3d 324, 330 (3d Cir. 2009) (describing plaintiff’s burden to prove that jurisdiction exists). When the district court does not hold an evidentiary hearing, “the plaintiff need only establish a prima facie case of personal jurisdiction and the plaintiff is entitled to have its allegations taken as true and all factual disputes drawn in its favor.” *Miller Yacht Sales, Inc. v. Smith*, 384 F.3d 93, 97 (3d Cir. 2004) (citation omitted). If the plaintiff meets this burden, “the burden shifts to the defendant to establish the presence of other considerations that would render the exercise of personal jurisdiction unreasonable.” *Brainbuilders LLC v. EmblemHealth, Inc.*, Civ. No. 20-12703, 2021 WL 2025004, at \*3 (D.N.J. May 21, 2021) (quoting *Display Works, LLC v. Bartley*, 182 F. Supp. 3d 166, 172 (D.N.J. 2016)).<sup>4</sup>

### **C. Rule 12(b)(6)—Failure to State a Claim**

On a motion to dismiss for failure to state a claim, courts “accept the factual allegations in the complaint as true, draw all reasonable inferences in favor of the plaintiff, and assess whether the complaint and the exhibits attached to it ‘contain enough facts to state a claim to relief that is plausible on its face.’” *Wilson v. USI Ins. Serv. LLC*, 57 F.4th 131, 140 (3d Cir. 2023) (quoting *Watters v. Bd. of Sch. Directors of City of Scranton*, 975 F.3d 406, 412 (3d Cir. 2020)). “A claim is facially plausible ‘when the plaintiff pleads factual content that allows the court to draw the reasonable inference that the defendant is liable for the misconduct alleged.’” *Clark v. Coupe*, 55 F.4th 167, 178 (3d Cir. 2022) (quoting *Mammana v. Fed. Bureau of Prisons*, 934 F.3d 368, 372 (3d Cir. 2019)). When assessing the factual allegations in a complaint, courts “disregard legal conclusions and recitals of the elements of a cause of action that are supported only by mere conclusory statements.” *Wilson*, 57 F.4th at 140 (citing *Oakwood Lab’ys LLC v. Thanoo*, 999 F.3d

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<sup>4</sup> To these ends, Amazon submits a declaration of Andy Sachs (“Sachs Decl.”), senior manager of risk and policy at Amazon, at ECF No. 21-2.

892, 903 (3d Cir. 2021)). The defendant bringing a Rule 12(b)(6) motion bears the burden of “showing that a complaint fails to state a claim.” *In re Plavix Mktg., Sales Pracs. & Prod. Liab. Litig. (No. II)*, 974 F.3d 228, 231 (3d Cir. 2020) (citing *Davis*, 824 F.3d at 349).

### **III. DISCUSSION**

#### **A. Amazon’s Motion**

Amazon moves to dismiss for lack of personal jurisdiction under Rule 12(b)(2). The United States Constitution provides two ways to establish personal jurisdiction: general (*i.e.*, “all-purpose”) and specific (*i.e.*, “case-linked”). *Bristol-Myers Squibb Co. v. Superior Ct. of Ca., San Francisco Cnty.*, 582 U.S. 255, 262 (2017); *Goodyear Dunlop Tires Operations, S.A. v. Brown*, 564 U.S. 915, 919 (2011).

##### **1. General Jurisdiction**

“For a corporate defendant, the main bases for general jurisdiction are (1) the place of incorporation [or formation]; and (2) the principal place of business.” *Display Works, LLC v. Bartley*, 182 F. Supp. 3d 166, 173 (D.N.J. 2016) (citing *Daimler AG v. Bauman*, 571 U.S. 117, 136 (2014)); *see also Fischer*, 42 F.4th at 383 (“For a corporation, general jurisdiction is only proper in states where the corporation is fairly regarded as ‘at home,’ which generally is restricted to the corporation's state of incorporation or the state of its principal place of business.”). “[G]eneral jurisdiction may [also] arise in the ‘exceptional case’ where ‘a corporation's operations in a forum other than its formal place of incorporation or principal place of business may be so substantial and of such a nature as to render the corporation at home in that State.’” *Display Works*, 182 F. Supp. 3d at 173 (citation omitted); *see also Daimler AG*, 571 U.S. at 139 n.19. Such an exceptional case requires a plaintiff to furnish at least some evidence that reasonably suggests that a corporate entity’s contacts with the forum state are so substantial that they surpass the entity’s

contacts with other states. *See, e.g., Ontel Prod. Corp. v. Mindscope Prod.*, 220 F. Supp. 3d 555, 560 (D.N.J. 2016) (“[Plaintiff] does not provide any evidence that reasonably suggests that indirect sales in New Jersey occur at all or that those sales surpass [the defendant's] third party sales made elsewhere.”). It is “incredibly difficult to establish general jurisdiction [over a corporation] in a forum *other* than the place of incorporation or principal place of business.” *Chavez v. Dole Food Co.*, 836 F.3d 205, 223 (3d Cir. 2016) (quoting *Monkton Ins. Servs. v. Ritter*, 768 F.3d 429, 432 (5th Cir. 2014)).

Here, Amazon is a Delaware corporation with its principal place of business in Washington state, and therefore is not “at home” in the forum state of New Jersey. (ECF No. 1 ¶ 26.) Further, Plaintiff has failed to allege facts in her Complaint sufficient to fall within the class of exceptional cases where Amazon’s operations are so substantial as to render it at home in New Jersey. Simply engaging in business within New Jersey is insufficient. (ECF No. 1 ¶ 8; ECF No. 21-2 ¶¶ 8-18.) *See also Cohen v. Starbucks Corp.*, Civ. No. 19-2062, 2019 WL 2591164, at \*3 (D.N.J. June 25, 2019) (finding that a corporation that has thousands of outlets and retail stores in New Jersey did not fall within the class of exceptional cases subjecting the defendant to general jurisdiction).

## 2. Specific Jurisdiction

For specific personal jurisdiction, three elements must be met: *first*, the defendant “purposefully directed its activities at the forum”; *second*, the litigation “arise[s] out of or relate[s] to at least one of those activities”; and *third*, the exercise of jurisdiction “comports with fair play and substantial justice.” *O’Connor v. Sandy Lane Hotel Co.*, 496 F.3d 312, 317 (3d Cir. 2007); *Hepp v. Facebook*, 14 F.4th 204, 207 (3d Cir. 2021); *D’Jamoos ex rel. Est. of Weingeroff v. Pilatus Aircraft Ltd.*, 566 F.3d 94, 102 (3d Cir. 2009). “The defendant need not be physically located in the state while committing the alleged acts.” *Al-Ghena Int’l Corp. v. Radwan*, 957 F. Supp. 2d

511, 528 (D.N.J. 2013) (citing *Burger King Corp. v. Rudzewicz*, 471 U.S. 462, 476 (1985)). “Nor is specific jurisdiction defeated merely because the bulk of harm occurred outside the forum.” *Id.* (citing *Keeton v. Hustler Mag., Inc.*, 465 U.S. 770, 780 (1984)).

Plaintiff’s premise for specific jurisdiction is that Amazon “markets, advertises, labels, distributes, and sells the EzriCare Artificial Tears product at issue in this litigation.” (ECF No. 1 ¶ 26.)

Amazon argues that Plaintiff’s premise is demonstrably untrue. (ECF No. 21-1 at 14.) According to Andy Sachs,<sup>5</sup> “Amazon did not purchase the artificial tears from EzriCare and then resell them,” nor did Amazon “acquire or transfer title to the artificial tears sold by EzriCare to Ms. Day.” (Sachs Decl. ¶ 13.) Sachs states that the transaction records for Plaintiff’s purchases of the product show that EzriCare “sourced the artificial tears from the manufacturer or upstream distributors, owned the artificial tears, provided the information about the artificial tears, set the artificial tears’ price, controlled the terms of its offer, sold the artificial tears, transferred title to the buyer, and provided any warranty.” (*Id.* ¶ 12.) The transaction records also show that to fulfill the orders, EzriCare used Amazon’s “optional Fulfillment By Amazon (FBA) logistics service,” where “Amazon simply provides storage and logistics services.” (*Id.* ¶¶ 6, 16-17.) Plaintiff’s EzriCare purchases, according to the records, shipped from Amazon’s fulfillment center in Florida. (*Id.* ¶ 18.)

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<sup>5</sup> Sachs is a senior manager of risk and policy at Amazon who claims to have “extensive personal knowledge of how Amazon’s store works, the relationship between Amazon and third-party sellers, and the relative responsibilities of Amazon and third-party sellers for transactions in Amazon’s store.” (Sachs Decl. ¶¶ 1-2.)



Plaintiff does not contest Sachs's declarations.<sup>6</sup> In fact, Plaintiff asserts that Sachs's declaration shows that Amazon directed activities at New Jersey in three ways.

First, EzriCare was presumably in New Jersey when it entered the Amazon Services Business Solutions Agreement (BSA). (ECF No. 22 at 15-16.) "In doing so, both EzriCare and Amazon agreed that EzriCare opted to use the Fulfillment by Amazon storage and logistic service, which is described as an option for 'sellers [to] send their inventory to Amazon fulfillment centers for storage,' and 'once an order is placed, Amazon then delivers the product to the customer.'" (*Id.* at 15; Sachs Decl. ¶¶ 9-18.) But even so, "[t]he mere existence of a contract is insufficient to establish minimum contacts." *Budget Blinds, Inc. v. White*, 536 F.3d 244, 261 (3d Cir. 2008) (citing *Rudzewicz*, 471 U.S. at 478); see *Bristol-Myers Squibb Co. v. Superior Ct. of California, San Francisco Cnty.*, 582 U.S. 255, 268 (2017) ("The bare fact that [a non-resident defendant] contracted with a [resident] distributor is not enough to establish personal jurisdiction in the State."). Whether a contract establishes personal jurisdiction depends on the parties' "prior negotiations and contemplated future consequences, along with the terms of the contract and the parties' actual course of dealing." *Budget Blinds*, 536 F.3d at 261 (quoting *Rudzewicz*, 471 U.S. at 479).

Amazon submits that it did not negotiate with EzriCare or contemplate the future consequences of EzriCare's use of Amazon's services. (ECF No. 23 at 10.) Sachs describes the BSA as an "electronic, click-through agreement" that third-party sellers must accept as a step in

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<sup>6</sup> Because Plaintiff does not dispute the veracity of Amazon's evidence, but only its significance, the Court need not hold an evidentiary hearing on the issue if the evidence is viewed in a light most favorable to Plaintiff. See *Danziger & De Llano, LLP v. Morgan Verkamp LLC*, 948 F.3d 124, 129 (3d Cir. 2020) (requiring court to take the plaintiff's factual allegations as true and resolve all doubts in plaintiff's favor if it does not hold evidentiary hearing on personal jurisdiction).

the seller account set-up process. (Sachs Decl. ¶ 9.)<sup>7</sup> Plaintiff neither disputes Sachs’s description nor alleges anything to the contrary. The Court therefore finds that EzriCare’s assent to the BSA when setting up a seller account does not favor personal jurisdiction over Amazon. *See Mellon Bank (E.) PSFS, Nat. Ass’n v. Farino*, 960 F.2d 1217, 1223 (3d Cir. 1992) (“When a defendant raises the defense of the court’s lack of personal jurisdiction, the burden falls upon the plaintiff to come forward with sufficient facts to establish that jurisdiction is proper.” (citation omitted)); *see also Hartwell v. EzriCare, LLC*, Civ. No. 23-01647, at \*4 (D.N.J. May 31, 2024) (finding that EzriCare agreeing to BSA does not support a finding of specific jurisdiction).

Second, EzriCare’s payment for Amazon’s services came from New Jersey. (ECF No. 22 at 16-17.) But EzriCare’s unilateral payments and shipments to Amazon cannot alone establish personal jurisdiction over Amazon. *See Helicopteros Nacionales de Colombia, S.A. v. Hall*, 466 U.S. 408, 417 (1984) (“[U]nilateral activity of another party or a third person is not an appropriate consideration when determining whether a defendant has sufficient contacts with a forum State to justify an assertion of jurisdiction.”); *see also Baanyan Software Servs., Inc. v. Kuncha*, 81 A.3d 672, 679 (N.J. Super. Ct. App. Div. 2013) (“[T]he fact that defendant received payment from Baanyan, and submitted timesheets to Baanyan, does not support a finding of personal jurisdiction as this was all done electronically and did not require any contact with New Jersey.” (citing *Mellon Bank (E.) PSFS, N.A. v. DiVeronica Bros.*, 983 F.2d 551, 555 (3d Cir. 1993))); *G&C Fab-Con, LLC v. M&S Civ. Consultants, Inc.*, Civ. No. 20-08425, 2021 WL 268177, at \*5 (D.N.J. Jan. 27, 2021) (“[E]ven if the record clearly indicated that Plaintiff was processing pay applications or

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<sup>7</sup> Sachs submits that “EzriCare assented to the BSA when it registered as a seller on March 15, 2021.” (Sachs Decl. ¶ 9.)

payments *from Defendant*, this is only one factor to consider among the totality of the circumstances.”). As a result, this basis does not favor personal jurisdiction.

Finally, under the BSA, EzriCare granted Amazon “a royalty-free, non-exclusive, worldwide right and license for the duration of [the] original and derivative intellectual property rights to use any and all of [EzriCare’s] Materials for the Services or other Amazon product or service, and to sublicense the foregoing rights to [its] affiliates and operators of Amazon Associated Properties . . . .” (ECF No. 22 at 17 (quoting Sachs Decl. Ex. B at 2).) The Court, however, agrees with Amazon that the BSA provision “reflects only EzriCare’s unilateral choice to assent to the BSA to sell its products on Amazon.com, not any deliberate targeting of New Jersey by Amazon.” (ECF No. 23 at 11.) *See D’Jamoos*, 566 F.3d at 104 (noting that although “efforts to exploit a national market necessarily included Pennsylvania as a target, . . . those efforts simply do not constitute the type of deliberate contacts within Pennsylvania that could amount to purposeful availment of the privilege of conducting activities in that state”).

Plaintiff asks for jurisdictional discovery so that she can investigate the following: (1) “the location of the office(s) Defendant Amazon employees who brokered and contracted with New Jersey-based EzriCare”; and (2) “whether any New Jersey-based third parties were involved in the transfer or storage of the EzriCare Product from EzriCare LLC to Defendant Amazon.” (ECF No. 22 at 16.) Plaintiff also seeks information as to the procedure in which Defendant Amazon entered the EzriCare Product into the stream of commerce in New Jersey. (*Id.*)

To get jurisdictional discovery, Plaintiff must “present[] factual allegations that suggest ‘with reasonable particularity’ the possible existence of the requisite ‘contacts between [the party] and the forum state.’” *Aldossari on Behalf of Aldossari v. Ripp*, 49 F.4th 236, 259 (3d Cir. 2022) (quoting *Eurofins Pharma US Holdings v. BioAlliance Pharma SA*, 623 F.3d 147, 157 (3d Cir.

2010)) (alterations in original). “[J]urisdictional discovery should be allowed unless the plaintiff’s claim is ‘clearly frivolous.’” *Massachusetts Sch. of L. at Andover, Inc. v. Am. Bar Ass’n*, 107 F.3d 1026, 1042 (3d Cir. 1997) (citation omitted); *see also Metcalfe*, 566 F.3d at 336 (“[J]urisdictional discovery particularly appropriate where the defendant is a corporation.”). But a plaintiff’s “bare allegations” will not justify jurisdictional discovery. *Ripp*, 49 F.4th at 259 (quoting *Eurofins Pharma*, 623 F.3d at 157).

Plaintiff’s premise for tying Amazon to New Jersey is that Amazon allowed a New Jersey-based company to sell products on its online platform, received payments from that company, and provided fulfillment services for that company from its Florida fulfillment center. The Court is not satisfied that Plaintiff’s allegations concerning Amazon’s relevant contacts with New Jersey are sufficiently particular to justify jurisdictional discovery.

Therefore, the Court dismisses the Complaint against Amazon without prejudice.

## **B. EzriRx’s Motion**

EzriRx argues that the Complaint does not allege facts establishing standing against it. (ECF No. 14-1 at 8-9.) Article III standing requires “(1) an injury-in-fact, (2) a sufficient causal connection between the injury and the conduct complained of, and (3) a likelihood that the injury will be redressed by a favorable decision.” *Finkelman v. Nat’l Football League*, 810 F.3d 187, 193 (3d Cir. 2016). EzriRx challenges only the causal-connection element.

EzriRx argues that Plaintiff has not and cannot plead a causal connection between her injury and EzriRx, because EzriRx operates a business-to-business online marketplace—it does not sell products to consumers. (ECF No. 14-1 at 9.) In support, EzriRx submits the affidavit of Ezriel Green, the founder and chief executive officer of EzriRx. (*Id.* at 5-6; ECF No. 14-2 at 1-

2.)<sup>8</sup> Green states that “EzriRx is an online marketplace platform that assists pharmacies in purchasing prescription medications, over-the-counter drugs, and pet medication,” and that “EzriRx does not sell directly to consumers.” (ECF No. 14-2 at 1.)

Plaintiff asserts that EzriRx and EzriCare “are essentially a single entity with respect to the EzriCare Product.” (ECF No. 18 at 17.) She also argues that “EzriCare” is a trademark registered and licensed to EzriRx. (*Id.*) Plaintiff further asserts that EzriRx and EzriCare share the same leadership, counsel in this litigation, and phone numbers. (*Id.*)

The Court disagrees with what appears to be an alter-ego theory of liability. Entities sharing leadership, contact information, and counsel, (*see id.*), does not alone justify disregarding their corporate separateness. *See Mikhail v. Amarin Corp., plc*, Civ. No. 23-01856, 2024 WL 863427, at \*6-8 (D.N.J. Feb. 29, 2024) (discussing the standard for disregarding corporate separateness). The Court cannot disregard EzriRx’s and EzriCare’s separateness on these grounds.

On the other hand, the Court finds that the Complaint includes enough allegations from which the Court could infer a plausible causal connection between Plaintiff’s injury and EzriRx’s conduct. As to EzriRx’s involvement, the Complaint alleges that EzriRx “markets, advertises, labels, distributes, and sells” EzriCare’s artificial tears; and “‘EzriCare’ is a trademark registered and licensed to” EzriRx. (ECF No. 1 ¶¶ 23-24.) Those allegations explain EzriRx’s connection with EzriCare and the product. They imply the way in which EzriRx may be involved in the design, labeling, advertising, or distribution of a product that made its way to Plaintiff. The Court

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<sup>8</sup> On a factual attack on subject-matter jurisdiction, such as EzriRx’s, “the court may consider evidence ‘outside the pleadings,’ including ‘affidavits, depositions, and testimony to resolve factual issues bearing on jurisdiction.’” *Fort v. United States*, 712 F. Supp. 3d 575, 587 (D.N.J. 2024) (quoting *Constitution Party of Pa. v. Aichele*, 757 F.3d 347, 358 (3d Cir. 2014); and then *Gotha v. United States*, 115 F.3d 176, 179 (3d Cir. 1997)).

too observes that Green’s affidavit does not address this issue. (*See* ECF No. 14-2 at 1.) So, although Plaintiff, faced with a factual challenge on subject-matter jurisdiction, does not enjoy Rule 12(b)(6) deference, the Court finds that her pleadings clear the standing hurdle. In the same light, the Court rejects EzriRx’s Rule 12(b)(6) challenge asserting that the Complaint does not provide “fair notice of the claim and the grounds upon which it rests.” (ECF No. 14-1 at 7, 10.)

EzriRx’s Motion to Dismiss is therefore denied.

### **C. EzriCare’s Motion**

#### **1. Group Pleading**

EzriCare argues that Plaintiff’s Complaint is insufficient on its face because it contains impermissible group pleading. (ECF No. 13-1 at 12; ECF No. 19 at 5-6.) Specifically, EzriCare argues that the Complaint “fail[s] to give EzriCare notice as to what, if any, claims they make against it because Plaintiff’s Complaint impermissibly lumps all the defendants together.” (ECF No. 13-1 at 12.)

A group pleading “is a complaint that ‘fails to specify which of the defendants are responsible for which acts or omissions, or which of the defendants the claim is brought against.’” *Foulke v. Twp. of Chery Hill*, Civ. No. 23-02543, 2024 WL 3568841, at \*7 (D.N.J. July 29, 2024) (quoting *Morales v. New Jersey*, Civ. No. 21-11548, 2023 WL 5003891, at \*4 (D.N.J. Aug. 3, 2023)). Group pleadings are those in which “it is ‘virtually impossible to know which allegations of fact are intended to support which claim(s) for relief.’” *Innovative Cosm. Concepts, LLC v. Brown Packaging, Inc.*, Civ. No. 18-5939, 2020 WL 7048577, at \*2 (D.N.J. Apr. 28, 2020) (citation omitted).

Courts in the Third Circuit often cite to the Eleventh Circuit when addressing group pleading issues. *See Foulke*, 2024 WL 3568841, at \*7 (noting that “it is the Eleventh Circuit that

has the robust doctrine prohibiting [group] pleadings”); *Bartol v. Barrowclough*, 251 F. Supp. 3d 855, 859 n.3 (D.N.J. 2017) (“The United States Court of Appeals for the Eleventh Circuit has articulated the bulk of existing law in [the] area” of group pleadings.). As the Eleventh Circuit recently explained, there are four broad categories of group pleading that merit dismissal: (1) “a complaint containing multiple counts where each count adopts the allegations of all preceding counts,” (2) a complaint that is “replete with conclusory, vague, and immaterial facts not obviously connected to any particular cause of action,” (3) a complaint that does not separate “into a different count each cause of action or claim for relief,” or (4) a complaint that “assert[s] multiple claims against multiple defendants without specifying which of the defendants are responsible for which acts or omissions, or which of the defendants the claim is brought against.” *See Weiland v. Palm Beach Cty. Sheriff’s Office*, 792 F.3d 1313, 1321-23 (11th Cir. 2015).

The Court is satisfied that Plaintiff’s Complaint is not an impermissible group pleading because each count in the Complaint outlines specific allegations of fact intended to support her claims for relief. *See Innovative Cosm. Concepts, LLC*, 2020 WL 7048577, at \*2. Further, while the Court recognizes that the Complaint contains “multiple counts where each count adopts the allegations of all preceding counts” and “assert[s] multiple claims against multiple defendants,” *Weiland*, 792 F. 3d at 1321-23, the Complaint sets forth factual allegations against EzriCare separate from factual allegations against other Defendants throughout the Complaint, such as distinctions in the supply chain of EzriCare artificial tears. (*See, e.g.*, ECF No. 1 ¶¶ 23-24, 52, 53, 131-49); *see also S.S. Hillsborough Twp. Bd. of Ed.*, Civ. No. 20-13077, 2022 WL 807371, at \*5 (D.N.J. Mar. 17, 2022) (noting that “courts must consider the complaint in its entirety” (quoting *Kedra v. Schroeter*, 876 F. 3d 424, 441 (3d Cir. 2017))). Therefore, the Complaint, while not perfect, does not constitute a group pleading and provides EzriCare fair notice of the claims against

it. *See also Mosley v. EzriCare LLC*, 2024 WL 1342615, at \*12-13 (E.D. Ky. Mar. 29, 2024) (“The overlapping allegations against the defendants do not transform the [a]mended [c]omplaint into a [group] pleading; the allegations are similar because the premise of the Amended Complaint is that EzriCare and its co-defendants engaged in similar conduct. At this point, before discovery and before more is known about each defendant’s role in getting the relevant products to the market, the Amended Complaint is sufficient.”); *Diamond Resorts U.S. Collection Dev., LLC v. Sundry Vacations, LLC*, 2020 WL 3250130, at \*2 (M.D. Fla. Feb. 21, 2020) (finding that a complaint alleging the defendants engaged in the same or similar conduct was not an improper group pleading that warranted dismissal).

## 2. NJPLA Subsumption

EzriCare argues that the NJPLA subsumes Plaintiff’s common-law products-liability claims. (ECF No. 13-1 at 15-17; ECF No. 19 at 8-10.) Plaintiff counters that “the factual record is wholly incomplete, as discovery has not yet commenced. Consequently, it is premature for Defendant EzriCare to argue that the NJPLA subsumes all of Plaintiff’s common law claims.” (ECF No. 17 at 26.)

Although “it can be inappropriate or impossible for a court to conduct [a choice of law] analysis at the motion to dismiss stage when little or no discovery has taken place[,] . . . [s]ome choice of law issues may not require a full factual record and may be amenable to resolution on a motion to dismiss.” *Rapid Models & Prototypes, Inc. v. Innovated Sols.*, 71 F. Supp. 3d 492, 499 (D.N.J. 2014) (quoting *Snyder v. Farnam Companies, Inc.*, 792 F. Supp. 2d 712, 718 (D.N.J. 2011)) (most alterations in *Rapid Models*).

On the present record, the Court finds that it would be inappropriate to conduct a choice-of-law analysis at this stage. To the extent a conflict exists (or does not exist) between the law of



New Jersey and Florida, the parties do not conduct a choice-of-law analysis for the Court’s review. Nor do they provide the information necessary for the Court to perform its own analysis. *See Harper v. LG Elec. U.S.A., Inc.*, 595 F. Supp. 2d 486, 490 (D.N.J. 2009) (noting that the court was “unable to make the fact-intensive choice-of-law determination on the record before it”); *see also Tjahjono v. Westinghouse Air Brake Tech. Corp.*, 2024 WL 1287085, at \*5 (W.D. Pa. Mar. 6, 2024) (noting that “when confronted with a choice of law issue at the motion to dismiss stage, courts within the Third Circuit have concluded that it is more appropriate to address the issue at a later stage in the proceedings”). The Court will refrain from doing so.<sup>9</sup> Therefore, the Court rejects EzriCare’s NJPLA subsumption argument without prejudice subject to EzriCare renewing the argument later.

### 3. Express Warranty Claim

Count Nine asserts a claim for breach of express warranty. To state a claim for breach of express warranty under New Jersey law,<sup>10</sup> a plaintiff must allege that (1) “Defendant made an affirmation, promise or description about the product;” (2) “this affirmation, promise or description became part of the basis of the bargain for the product;” and (3) “the product ultimately did not conform to the affirmation, promise or description.” *Hindermeyer v. B. Braun Med Inc.*, 419 F. Supp. 3d 809, 829-30 (D.N.J. 2019) (quoting *Snyder*, 792 F. Supp. 2d at 721). The New Jersey Uniform Commercial Code (U.C.C.) defines an “express warranty” as follows:

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<sup>9</sup> EzriCare raises the choice of law issue in a footnote. Courts generally need not address arguments raised in footnotes. *See Kislak Co. Inc. v. Prominent Properties LLC*, Civ. No. 22-2482, 2023 WL 5218085, at \*3 n.1 (D.N.J. Aug. 15, 2023) (“[A]rguments raised in passing (such as, in a footnote), but not squarely argued, are considered waived.” (quoting *John Wyeth & Brother Ltd. v. Cigna Int’l Corp.*, 119 F.3d 1070, 1076, n.6 (3d Cir. 1997))).

<sup>10</sup> When sitting in diversity, the Court applies the law of the forum state. *See Gebhardt v. Beri*, Civ. No. 23-3008, 2024 WL 3279531, at \*2 n.2 (D.N.J. June 14, 2024) (citing *Erie Railroad v. Tompkins*, 304 U.S. 64, 78 (1938)).

(a) Any affirmation of fact or promise made by the seller to the buyer which relates to the goods and becomes part of the basis of the bargain creates an express warranty that the goods shall conform to the affirmation or promise.

(b) Any description of the goods which is made part of the basis of the bargain creates an express warranty that the goods shall conform to the description.

[N.J. Stat. Ann. § 12A:2-313(1).]

The Complaint alleges that “the labeling of the EzriCare Artificial tears represents that the use of these artificial tears serves to protect the eye from dryness and/or irritation, and that these artificial tears are safe for use in the eye.” (ECF No. 1 ¶ 101.) The Complaint asserts that “[s]uch statements constitute an affirmation of fact, or promise, or a description of the product as being safe and not posing a dangerous health risk.” (*Id.*) Additionally, the Complaint argues that “Defendants breached this express warranty because the EzriCare Artificial Tears are not safe.” (*Id.* ¶ 102.) To the contrary, Plaintiff argues that “these artificial tears pose a serious and dangerous health risk because they could be and were contaminated with the *Pseudomonas Aeruginosa* bacteria—a dangerous and deadly bacterium.” (*Id.*) Finally, Plaintiff alleges that she “read and relied on these express warranties provided by Defendants in the labeling, packaging, and advertisements.” (*Id.* ¶ 103.)

The statements Plaintiff relies on are insufficient to state a claim for breach of express warranty. Courts in this Circuit have refused to find that user instructions, or even labels representing that a product is “safe and effective,” are express warranties. *See In re Avandia Mktg. Sales Pracs. & Prod. Liab. Litig.*, 588 F. App’x 171, 176-78 (3d Cir. 2014) (noting approvingly that an Ohio court “refused to find the words ‘safe and effective’ to create an express warranty in the absence of representations that a drug was free from all harmful side effects or was absolutely harmless”); *Volin v. Gen. Elec. Co.*, 189 F. Supp. 3d 411, 421 (D.N.J. 2016) (rejecting that

instructions in an owner’s manual constituted an express warranty that the product would be “free from defects in material and workmanship and fit for the ordinary purpose” of the product).

Thus, the Court finds that Plaintiff does not state a claim for breach of express warranty under New Jersey law.

#### 4. NJPLA Claim

Count One asserts NJPLA violations for the defective design and manufacturing of EzriCare artificial tears. (ECF No. 1 ¶¶ 50-68.)

To prove a defect, a plaintiff must show that “(1) the product was defective; (2) the defect existed when the product left the hands of the defendant; (3) the defect proximately caused injuries to the plaintiff; and (4) the injured plaintiff was a reasonably foreseeable user.” *Hindermeyer*, 419 F. Supp. 3d at 823 (citing *Myrlak v. Port Auth. of N.Y. & N.J.*, 723 A.2d 45, 52 (N.J. 1999)).

##### a. Design Defect

To establish a prima facie case of design defect, the plaintiff must prove the availability of a “technologically feasible and practical alternative design that would have reduced or prevented the plaintiff’s harm without substantially impairing the reasonably anticipated or intended function of the product.” *Hindermeyer*, 419 F. Supp. 3d at 823-24 (citation omitted). No per se rule requires a plaintiff to, “under all circumstances, provide a reasonable alternative design” at the pleading stage. *Id.* at 824. But to state a claim for design defect under the NJPLA, the plaintiff must “plead either that the product’s risk [of harm] outweighs its [utility], or that an alternate design exists.” *Id.* (quoting *Mendez v. Shah*, 28 F. Supp. 3d 282, 298 (D.N.J. 2014) (alterations in *Hindermeyer*)).

EzriCare argues that Plaintiff “fails to plead any of the requisite elements for design defect.” (ECF No. 13-1 at 20.) The Court disagrees. Plaintiff attributes the contamination to the “lack of appropriate microbial testing, formulation issues[,] . . . and lack of proper controls

concerning tamper-evident packaging.” (ECF No. 1 ¶¶ 1, 48.) For alternative design, Plaintiff asserts that artificial tears with preservatives could have prevented the growth of bacteria. (*Id.* ¶¶ 1, 36, 48, 62, 151(a).) She also alleges that the “artificial tears are also contained in a ‘multi-use’ bottle that is meant to be reused[, and] because [the] product/container is preservative-free, this could create a perfect storm for bacteria growth in the bottle/container.” (*Id.* ¶ 37.) Plaintiff also contends that “new therapies . . . known as ‘phage’ therapies” can be used to “treat antibiotic-resistant bacteria, like the *Pseudomonas Aeruginosa*[,] . . . by deploying viruses that aim to attack bacteria, fending off infections that traditional antibiotic drugs fail to stamp out.” (*Id.* ¶ 41.)

And as to the risk-utility element, Plaintiff alleges that “EzriCare Artificial Tears are intended to be used . . . as a protectant against further irritations of the eye, or to exposure to wind or sun, or to relieve dryness of the eye.” (*Id.* ¶ 35.) Thinner allegations than these have survived motions to dismiss. *See, e.g., Barrett*, 518 F. Supp. 3d at 826 (denying a motion to dismiss a defective-design claim alleging that a pharmaceutical “was developed, mixed and/or created in an insanitary and unsafe environment that contained or promoted the development of harmful organisms such as bacteria, which was . . . unreasonably dangerous”).

Thus, Plaintiff’s claim for design defect under the NJPLA may proceed.

#### b. Manufacturing Defect

A manufacturing defect exists if a product “deviated from the design specification, formulae, or performance standards of the manufacturer or from otherwise identical units manufactured to the same manufacturing specifications or formulae.” N.J. Stat. Ann. § 2A:58C-2(a). “To determine whether a product contains a manufacturing defect, the ‘product may be measured against the same product as manufactured according to the manufacturer’s standards.’” *Hindermyer*, 419 F. Supp. 3d at 824 (quoting *Mendez*, 28 F. Supp. 3d at 298). “If the particular

product used by the plaintiff fails to conform to those standards or other units of the same kind, it is a manufacturing defect.” *Id.* (quoting *Mendez*, 28 F. Supp. 3d at 298).

New Jersey products-liability law does not require the injured plaintiff “to prove a specific manufacturer’s defect.” *Id.* (quoting *Mendez*, 28 F. Supp. 3d at 297). “[B]ecause the evidence of a flaw in the manufacturing process is uniquely within the knowledge and control of the manufacturer, ‘[p]roof that a product is not fit for its intended purposes requires only proof . . . that something was wrong with the product.’” *Id.* (quoting *Myrlak*, 723 A.2d at 52) (some quotation marks omitted); see *Cole v. NIBCO, Inc.*, Civ. No. 13-7871, 2016 WL 10536025, at \*16 (D.N.J. Feb. 26, 2016) (“[A] plaintiff may demonstrate that a manufacturing defect exists with evidence that in a general sense and as understood by a layman . . . ‘something was wrong’ with the product.” (quoting *Scanlon v. Gen. Motors Corp., Chevrolet Motor Div.*, 326 A.2d 673, 677 (N.J. 1974))). That said, the “mere occurrence of an accident and the mere fact that someone was injured are not sufficient to demonstrate the existence of a defect.” *Hindermyer*, 419 F. Supp. 3d at 824 (quoting *Myrlak*, 723 A.2d at 52).

Based on these pleading standards and a liberal reading of her Complaint, Plaintiff’s manufacturing-defect allegations are sufficient to survive a motion to dismiss. Plaintiff alleges that the manufacturer failed to perform “appropriate microbial testing” and lacked “proper controls concerning tamper-evidence packaging.” (ECF No. 1 ¶¶ 1, 48.) She also alleges that the EzriCare product “deviated from the design specifications, formulae, or performance standards of the manufacturer,” such that the product had been contaminated by the time he used it. (*Id.* ¶ 56.) As a result, the allegations create a plausible inference that the product “fail[ed] to conform to standards or other units of the same kind.” *Cf. Hindermyer*, 419 F. Supp. 3d at 824.

Thus, Plaintiff’s manufacturing-defect claim under the NJPLA may proceed.

### 5. NJPLA's Immunity Provision

Although product sellers are subject to liability under the NJPLA, the Act includes an immunity provision “to rescue persons it categorized as ‘product sellers’ from strict liability in certain circumstances.” *Allstate New Jersey Ins. Co. v. Amazon.com, Inc.*, Civ. No. 17-2738, 2018 WL 3546197, at \*6 (D.N.J. July 24, 2018) (quoting *Thomas v. Ford Motor Co.*, 70 F. Supp. 2d 521, 530 (D.N.J. 1999)). Thus, “by filing an affidavit correctly identifying the manufacturer of the product,” a defendant seller can escape liability under the Act. *Id.*; N.J. Stat. Ann. § 2A:58C-9(b). Even when a product seller submits the affidavit certifying the correct identity of the manufacturer, a product seller may still be liable if the seller “exercised some significant control over the design, manufacture, packaging or labeling of the product relative to the alleged defect in the product which caused the injury, death or damage[; or] . . . if [t]he manufacturer has no known agents, facility, or other presence within the United States[;] or [t]he manufacturer has no attachable assets or has been adjudicated bankrupt and a judgment is not otherwise recoverable from the assets of the bankruptcy estate.” *Claypotch v. Heller, Inc.*, 823 A.2d 844, 852 (N.J. Super. Ct. App. Div. 2003) (quoting N.J. Stat. Ann. § 2A:58C-9(c)(2), (3), (d)(1)). A product seller also may be subject to liability “if it ‘knew or should have known of the defect in the product which caused the injury, death or damage or the plaintiff can affirmatively demonstrate that the product seller was in possession of facts from which a reasonable person would conclude that the product seller had or should have had knowledge of the alleged defect in the product which caused the injury, death or damage; or . . . created the defect in the product which caused the injury, death or damage.’” *Id.* (citing N.J. Stat. Ann. § 2A:58C-9(d)(2), (3)). Therefore, “a product seller is relieved from liability only if it is ‘truly innocent of responsibility for the alleged product *and* the injured party must retain a viable claim against the manufacturer.” *Bashir v. Home Depot*, Civ.

No. 08-04745, 2011 WL 3625707, at \*3 (D.N.J. Aug. 16, 2011) (quoting *Claypotch*, 823 A.2d at 852) (emphasis added).

EzriCare claims to fall within the NJPLA provision of immunity because it submits an affidavit of Ezriel Green, who is also EzriCare’s co-founder, stating that “EzriCare’s Artificial Tears were manufactured and packaged by Global Pharma Healthcare Private Limited, whose manufacturing facility is located in Tamil Nadu, India.” (ECF No. 13-2 at 1.) Plaintiff counters and asserts that the Complaint alleges that “EzriCare knew or should have known of the contamination in the Product that caused Plaintiffs injury because, as the Product bore its brand, it had a duty to ensure its Product---that was sold was not contaminated with a dangerous bacterium.” (ECF No. 17 at 23; see also ECF No. 1 ¶ 27.) Further, Plaintiff argues that if the manufacturer does not have any presence in the United States, attachable assets, and cannot be located, EzriCare is not entitled to immunity under the NJPLA. (ECF No. 17 at 24-25.)

The Court finds that the “present record does not establish that EzriCare is ‘truly innocent of responsibility for the alleged product’ as a matter of law,” and therefore the parties should engage in discovery to clarify EzriCare’s role in bringing this product to the market. *See Dickstein v. EzriCare*, Civ. No. 23-01649, 2024 WL 2803026, at \*10 (D.N.J. May 31, 2024). Thus, the Court rejects EzriCare’s claim of immunity at this time.

**IV. CONCLUSION**

For the reasons set forth above, and other good cause shown, Amazon's Motion is **GRANTED**, EzriRx's Motion is **DENIED**, and EzriCare's Motion is **GRANTED** in part and **DENIED** in part. Plaintiff's claim for breach of express warranty is **DISMISSED** without prejudice. An appropriate Order follows.

Dated: December 4, 2024

  
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GEORGETTE CASTNER  
UNITED STATES DISTRICT JUDGE